



Frequently Asked Questions

Q: Is an Xpress location considered a franchise?

A: No it is a License agreement and renewal is required yearly

Q: What is the royalty fee?

A: There is no royalty fee.

Q: What are the advertising / marketing fees?

A: There is no advertising / marketing fee

Q: Can I purchase more than one Xpress license?

A: Yes we are open to multi-unit operators, opening multiple units depends on your capacity to grow, region and development schedule

Q: Does Grinner's provide training?

A: We believe setting our partners up for success is a vital part of any relationship and believe this starts with the training process. We provide extensive instruction/guidance programs that include management, in store restaurant, pre and post opening training and support.

Q: What are the financial requirements for a single Xpress location?

1. Greco Xpress
 - Low-\$50000
 - Medium-\$70000
 - High-\$85000
2. Capt. Submarine
 - Low-\$25000
 - Medium-\$35000
 - High-\$45000

In some cases, Grinner's may request that you obtain pre-approval for financing (note:for multi location operators this amount could change). Costs for our other brands (Frozu and Greco English Style Fish and Chips is available upon request).

Frequently Asked Questions

Q: Does Grinners / Greco provide financing?

A: We provide financing for equipment in some cases and have preferred rates with several lending partners.

Q: What kind of support does Grinner's offer their licensee partners?

A: Our Development Department is here to support you with site location, lease negotiation, design and construction. Our other departments are here to support you with marketing, operations and technology.

Q: How much does it cost to build a Grinner's Xpress location?

(Note: The Xpress concept only works as an add on, as some costs are to be shared with existing business. Costs below are with these assumptions in mind)

A: Your estimated initial investment, includes your License fee, signage, equipment, construction/lease hold improvements, pre-opening start-up, legal fees, etc..

Greco Xpress can range from \$50000-\$85000

Capt. Submarine can range from \$25000-\$45000.

Q: What are the average sales of Grinners / Greco and how much can I expect to make?

A: Like most credible Licensing companies, Grinner's does not believe in making financial promises or sales projections.

Q: What kind of site would be the best for a Grinner's Xpress location?

A: An existing business that has minimum of 200 sq/ft of available space, room for dry and cold storage and enough space for either Greco Xpress(4ft) or Capt. Submarine(9ft) counter depending on the concept/s involved.

Q: What are the next steps to become approved to purchase a Xpress License?

A: Complete the application form and a Grinner's Development team member will connect with you to discuss the next steps and walk you through the process of potentially becoming an Xpress owner.

Q: Can I put a Grinner's Xpress location anywhere in Canada?

A: We are looking for Xpress operators in Atlantic Canada, Most parts of Central and Northern Ontario.

Q: Who do I contact for more information?

A: Please contact **John Hay** our Development and Xpress Manager at franchising@grinners.ca